City of Mesa

FY 2010/11 Budget Estimate FY 2011/12 Forecast

March 31, 2011

Presented by the Budget & Research Office



Changes Since the Last Forecast

- 2010 Census data has been received.
 - State Shared Revenues have been recalculated, resulting in an increased revenue projection for FY 11/12.
- Three additional months of revenue data have been received.
 - Both local and State revenue trends have been evaluated and found to be strengthening, resulting in an increased revenue estimate for FY 10/11 that carries into FY 11/12.

2010 Census Impact on State Shared Revenues

Mesa population estimate:

| Benchmarked to 2005 census | 448,096 |
|----------------------------|---------|
| Benchmarked to 2010 census | 439,041 |

| | Esti | Estimated Impact | | Revised Impact | | Difference | |
|------------------------------|------|------------------|----|----------------|----|------------|--|
| State Shared Sales Tax | \$ | (1,950,000) | \$ | (1,709,000) | \$ | 241,000 | |
| Urban Revenue Sharing | \$ | (2,249,000) | \$ | (1,988,000) | \$ | 261,000 | |
| Vehicle License Tax | \$ | (835,000) | \$ | (735,000) | \$ | 100,000 | |
| | \$ | (5,034,000) | \$ | (4,432,000) | \$ | 602,000 | |

Note: Budget Office estimated impacts based on original revenue estimates.

Revenue Review – FY 10/11

- City total sales tax is down \$5.7M through January sales from budgeted amount.
- General Fund portion of the city sales tax is down \$5.0M so far this year from the budgeted amount.
- While City sales tax receipts continue to be below the adopted budget, the anticipated variance appears to be improving.

Revenue Review - FY 10/11 continued

- City Sales Tax FY 10/11
 - The year-end estimate was 6.4% below the annual budget, \$6.8M.
 - The revised year-end estimate is 5.7% below the annual budget, \$6.0M.
- State Sales Tax and Vehicle License Tax strengthened over the last few months.

Revenue Review - FY10/11 Continued

- Municipal Court revenues
 - Original estimate included a partial return of activity.
 - Activity appears to be more rapidly returning to previous experience levels.

FY 10/11 General Fund Revenue

| | FY 10/11 FY 10/11 | | FY 10/11 | | FY 10/11 |
|------------------------------|-------------------|----|------------------|------|------------------|
| | Budget | Ma | r. 2011 Estimate | Budg | et vs. Estimated |
| City Sales Tax | \$ 105,518,000 | \$ | 99,522,000 | \$ | (5,996,000) |
| State Sales Tax | \$ 33,617,000 | \$ | 33,118,000 | \$ | (499,000) |
| Vehicle License Tax | \$ 17,153,000 | \$ | 14,399,000 | \$ | (2,754,000) |
| Licenses & Permits | \$ 8,188,000 | \$ | 8,929,000 | \$ | 741,000 |
| Charges for Service | \$ 11,475,000 | \$ | 11,337,000 | \$ | (138,000) |
| Fines & Forfeitures | \$ 11,256,000 | \$ | 13,652,000 | \$ | 2,396,000 |
| Urban Revenue Sharing | \$ 43,608,000 | \$ | 43,608,000 | \$ | - |
| Miscellaneous Revenues | \$ 6,527,000 | \$ | 7,456,000 | \$ | 929,000 |
| | \$ 237,342,000 | \$ | 232,021,000 | \$ | (5,321,000) |

(Excludes grants and land sales.)

FY 11/12 General Fund Revenue

| | Maı | FY 10/11 r. 2011 Estimate | FY 11/12* Mar. 2011 Projection | | 0/11 Estimated 11/12 Projected |
|------------------------------|-----|------------------------------|-----------------------------------|-------------|-----------------------------------|
| City Sales Tax | \$ | 99,522,000 | \$ | 102,896,000 | \$ 3,374,000 |
| State Sales Tax | \$ | 33,118,000 | \$ | 33,321,000 | \$ 203,000 |
| Vehicle License Tax | \$ | 14,399,000 | \$ | 14,184,000 | \$ (215,000) |
| Licenses & Permits | \$ | 8,929,000 | \$ | 9,143,000 | \$ 214,000 |
| Charges for Service | \$ | 11,337,000 | \$ | 11,116,000 | \$ (221,000) |
| Fines & Forfeitures | \$ | 13,652,000 | \$ | 13,652,000 | \$ - |
| Urban Revenue Sharing | \$ | 43,608,000 | \$ | 37,057,000 | \$ (6,551,000) |
| Miscellaneous Revenues | \$ | 7,456,000 | \$ | 6,854,000 | \$ (602,000) |
| | \$ | 232,021,000 | \$ | 228,223,000 | \$ (3,798,000) |

(Excludes grants and land sales.)

^{*}Includes adjustment for official census results

Two Year General Fund Revenue Shortfall

| | (in | million | ıs) | |
|---|-----|---------|-----|--------|
| Shortfall in 10/11 revised revenues | | | \$ | (5.3) |
| | | | | |
| Continued Shortfall in 11/12 revenues | Ş | (5.3) | | |
| Additional shortfall in 11/12 forecasted revenues | \$ | (3.8) | | |
| Shortfall in 11/12 generated fund revenues | | | \$ | (9.1) |
| Total two-year shortfall in general fund revenues | | | \$ | (14.4) |

General Fund Expenditure Pressures

| | FY 10/11 | FY 11/12 | FY 12/13 |
|--|--------------|--|--------------|
| Arizona State Retirement | | \$ 676,319 | \$ 379,000 |
| Public Safety Retirement | | \$ 1,958,000 | \$ 2,000,000 |
| Employee Benefit Trust | \$ 2,400,000 | \$ 8,886,526 | \$ 2,400,000 |
| Worker's Compensation | | \$ 1,228,622 | \$ 1,514,000 |
| Mass Transit Fixed Route Ride Choice Other Impacts Vehicle Replacement | | \$ 764,000 \$ 264,000 \$ 700,000 \$ 1,556,000 | |
| Elections | | | \$ 415,000 |
| | \$ 2,400,000 | \$ 16,033,467 | \$ 6,708,000 |

As presented in February forecast.

Two-Year General Fund Budget Shortfall

(in millions)

| | Rev | Revenues Expenditures | | | ٦ | Total | | |
|----------|-----|-----------------------|----|------|----|--------|--|--|
| FY 10/11 | \$ | (5.3) | \$ | 2.4 | \$ | (7.7) | | |
| FY 11/12 | \$ | (9.1) | \$ | 16.0 | \$ | (25.1) | | |
| | \$ | (14.4) | \$ | 18.4 | \$ | (32.8) | | |

Two-Year Net Budget Shortfall General Fund

| | (in m | illions) |
|---------------------------------------|-------|----------|
| Revised Two-Year Budget Shortfall | \$ | (32.8) |
| 09/10 Savings and Fund Balance | \$ | 25.4 |
| Revised Net Two-Year Budget Shortfall | \$ | (7.4) |

State Shared Revenues Still at Risk

 Highway User Revenue Fund (HURF) diversion included in Governor's budget.

- Impact Fees
 - Contributions toward debt service.

Community Development Block Grant (CDBG) at Risk

- FY 10/11- House proposal to eliminate 62% of funding .
- FY 11/12 President proposal to eliminate 7.5% of funding. House Republican Study Committee recommending elimination.
- Preliminary budget assumes continuing current level of funding, but the City is working on contingency plans.

Other Outstanding Issues

- Health care costs will continue to be monitored. An overview is scheduled to be presented in April.
- Fuel prices will continue to be monitored. A fuel reserve will be identified to address possible needed adjustments.
- The City will evaluate future restoration of employee compensation.

Department Budget Presentations

- Each study session scheduled during the month of April will include presentations from the departments.
- April 28th will include a summary of recommended budget reductions and status of the budget shortfall.

Scheduled Budget Presentations

City Council Study Sessions

| • | • | | |
|----------|-------|----|--|
| Monday | April | 4 | Police |
| | | | Municipal Court |
| Thursday | April | 7 | Library |
| | | | Parks, Recreation and Commercial Facilities |
| | | | Arts and Culture |
| Thursday | April | 14 | Falcon Field |
| | | | Fire |
| | | | Transit |
| Monday | April | 18 | Transportation |
| | | | Development and Sustainability/Environmental Fee |
| Thursday | April | 21 | Solid Waste |
| | | | Energy Resources |
| | | | Water Resources |
| Thursday | April | 28 | TPT Fee/Benefits/CIP |
| | | | Budget Summary |
| | | | |

